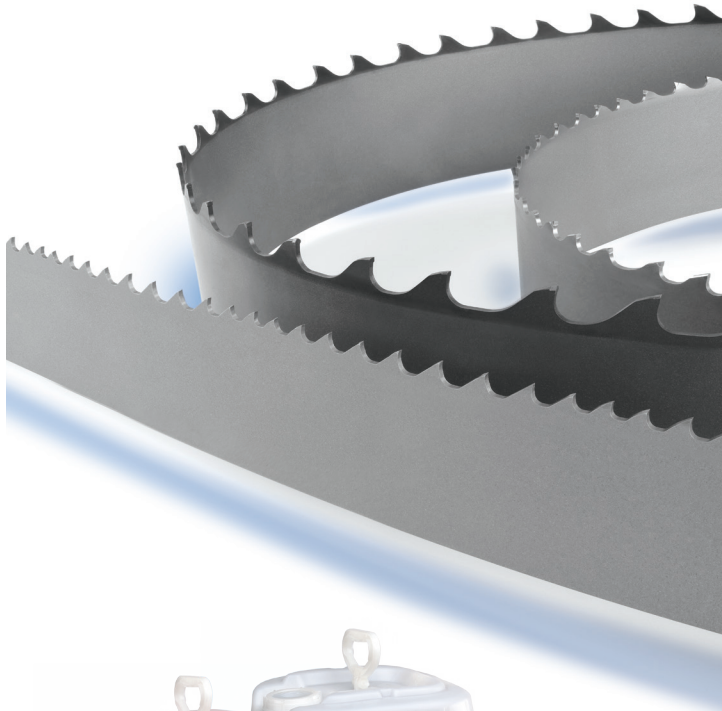


# LENOX SOLUTIONS

**CARBIDE BAND SAW BLADES**  
**BI-METAL BAND SAW BLADES**  
**SAWING & METAL WORKING FLUIDS**  
**ADVANCED SAWING TOOLS**



Contact Your **LENOX**  
Sales Representative  
and let us prove to you  
the **LENOX Advantage**

**100 Years of  
Cutting Expertise  
1915 - 2015**



Experience The  
**LENOX Advantage**

**BECAUSE SAWING MATTERS  
TO YOUR BUSINESS**

- *Maximize Machine Uptime*
- *Optimize Blade Performance*
- *Provide Operator Training*





## SAWING SOLUTIONS GROUP

- Facility Site Surveys
- Machine Diagnostics and Service
- Advanced Operator Training
- Customized Preventive Maintenance



## FACILITY SITE SURVEY

An expert consultation on your current Sawing Operation

- Identify facility goals, metrics, challenges, & bottlenecks
- Observe sawing performance, machine condition, & operator practices
- Recommend actions to improve sawing efficiencies
- Provide documented cost savings analysis

## MACHINE DIAGNOSTICS AND SERVICE

Comprehensive 13-point Band Saw Check-up with emphasis on the following critical sawing parameters:

- Feed Rate
- Feed Pressure
- Band Speed
- Band Alignment
- Band Tension
- Fluid Ratio



Dillon Feed Pressure Gauge



TRAVERSE MASTER®



Refractometer



Tension Meter



Blade Alignment Gauge



Tachometer

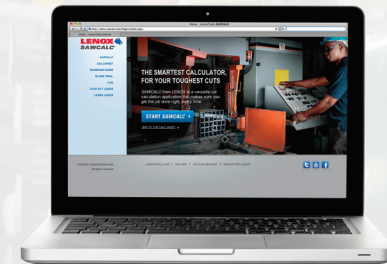


**ANY SAW / ANY MODEL**

## BASIC AND ADVANCED OPERATOR TRAINING

Investing in your people

- Training customized to your needs:
  - Blade Safety
  - Band Saw Blade & Machine terminology
  - Basic Sawing Fundamentals
  - Solutions to sawing challenges
- Access to the **Lenox Institute of Technology E-Learning** course
- **SAWCALC**: Assist in selecting the best blade & cutting parameters for your application



## CUSTOMIZED PREVENTIVE MAINTENANCE PROGRAM

Avoid unplanned machine downtime

- Set-up a Machine Maintenance Schedule
- Identify Machine specific checkpoints
- Improve sawing performance
- Identify machine problems and corrective actions

## GUARANTEED TRIAL ORDER

Challenge LENOX to Earn Your Business

- Buy Any LENOX Blade on GTO
- Lower Your Cost per Cut

**100% Money Back Guarantee**